

Madonna Inn Herefords

Second Annual Production Sale

Monday, September 28

12:30 p.m. at the ranch

San Luis Obispo, California

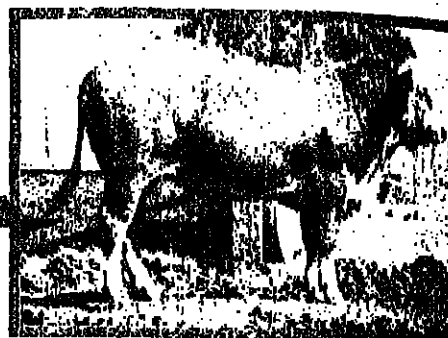
80 Bulls — 20 Females



SIR GEORGE 1134 — He Sells!



ADVANCER 177
He Sells!



HC ADVANCE 0267
He Sells!



ADVANCE DOMINO 0213
He Sells!



ADVANCE HAYRED 0205
He Sells!



MISS MILES DOMIE 144
She Sells!



SIR DOMINO 0160
He Sells!

Write or call for more information:

Madonna Inn Herefords



Special Sale Later This Fall
The Turlock Ranch of Madonna Inn Herefords and Pick & Shovel Cattle Co. is selling
over 3,000 head
of 400-800 lb. commercial steers and heifers. Also selling some Hereford bulls.

PICK AND SHOVEL
100 Madonna Road
San Luis Obispo, California 93401
Phone (805) 781-1111
Fax (805) 781-1112

Cattle on feed shows higher cash prices

The 100% marketing figure in the recent USDA seven-state Cattle-On-Feed Report is an indication that cash cattle prices will be higher in coming weeks, according to livestock analysts contacted by CNS.

The increased August marketings, in conjunction with a 6% increase in July marketings, shows that the cattle feeding industry is doing a good job of staying current, the analysts said. Instances of \$70.00 per cwt. steers, basis Texas Panhandle, may be expected in the near term, the sources said.

The report also showed August placements at 98% of a year ago and total on-feed numbers in the seven states at 89% on feed Sept. 1, which also is encouraging news to the industry, the sources said.

Near term cash cattle prices will be mostly steady if present slaughter levels continue and beef consumption increases, said Tom Kropf, an analyst with Livestock Business Advisory Services Inc.

Kropf said Kansas and Texas cattle feeders will sell steers at about \$68.00 to \$69.00 for the next 30 days and \$70.00 in December.

However, he said, corn belt cattle feeders still have larger numbers of cattle to market and will be selling cattle at about \$65.00 to \$68.00 in the near term. This was indicated by Nebraska having 3% more cattle on feed in August than a year earlier, Kropf said.

Tom Tippens, analyst with Professional Cattle Consultants, said the re-

(Continued on page 5)

Comments

We've spent the last several weeks with cattle feeders throughout the Southwest and what we saw you might describe as mind boggling. Imagine having access to a weekly profit and loss statement, possible to formulate feed rations based on the most economical feeds available, in 10 to 12 minutes thanks to those same computers.

Western cattle feeders are among the most innovative cattlemen we have. Don't be surprised when, because of their input, we see a family of feed grains designed exclusively for the Western cattle feeding business. Such a line could make feeding in the West among the most competitive of any place in North America.

The current 7-state cattle on feed report from USDA will come as no surprise to Western cattle feeders. Most interpret this report as bullish, especially considering the August marketings were 109% ahead of a year ago, while placements were 88% of a year ago.

Moreover, our CNS wire service from Kansas City reported that packers were "bullish" last week about the dressed beef trade. Beef is beginning to move and at lighter weights.

It is interesting to many market observers that because of the lack of heavier beef carcasses, demand for these has been very good. The slower moving carcasses, from 950-1200 lb. live weight fed cattle, have made up the bulk of the carcass offerings this summer.

But, these observers have told us, last week there was only about a \$2 differential between the heavier yielding cattle and their light-weight counterparts. With feeding costs as high as \$71 or better, our feeder friends don't figure there is enough incentive in the current market to feed to heavier weights.

Marketmen throughout the West look for record runs through the auctions this fall and winter. Some warn that transportation problems, moving cattle from your ranch to auction, could also be mind boggling. More cattle could possibly be custom fed for ranchers later this year. In any event, if you have cattle to move these people advise that you make arrangements to do so as soon as possible.

DICK CROW



SPECIAL EFFORT PAYS OFF—Gliding over a sloppy track in 21:69, Special Effort became the first Triple Crown winner in Quarter Horse history at the 23rd running of the All-American Futurity at Ruidoso Downs. The \$528,000 purse upped the colt's earnings to \$1,106,723 making him the richest Quarter Horse on record. See page 4.

"Urban" coyote poses threat to western U.S. inhabitants

By PAMELA MARCOTTE
Coyotes, a familiar character to farmers and ranchers, increasingly are seen by those in urban settings.

To California residents who live along the foothills in the Glendale, Pasadena and Los Angeles areas these "urban" coyotes are a common sight.

The familiar "rural" coyote usually travels in packs at dusk when looking

for food. Normally, he poses no threat to man, and is in fact rather cowardly when confronted. They raise their pups in remote, sheltered dens or burrows.

The "urban" coyote, according to Robert Howell, county deputy agriculture commissioner in the Glendale area, "is a new breed." This breed is bold, sometimes vicious and comfortable with man.

Howell told Western

Livestock Journal that residents have settled in an area known previously as "coyote territory" and the coyotes haven't left due to the attractiveness of left-over food in area garbage cans. These unfearful coyotes are encouraged through feedings by sympathetic people. This artificial food supply caused coyote overpopulation and dependence upon man.

(Continued on page 5)

Meat inspectors object to cattle standards

A labor union representing federal meat inspectors has asked USDA to withdraw its new cattle inspection work standards, saying the new standards were based more on budget considerations than effectiveness, reports CNS.

On July 14 USDA proposed changes in cattle inspection standards designed to reduce the number of USDA inspectors needed for post-mortem cattle inspections. USDA said the New York standards made

possible by advances in inspection technology, would increase the productivity of its inspectors without reducing the effectiveness of the inspection program. Those new work standards generally would permit cattle slaughter plants to increase line speeds.

In public comments on the new standards, James Murphy, chairman of the joint council of Food Inspection locals, told USDA the standards were based on an arbitrary decision by

the administration's office of management and budget that inspection staffing should be reduced. He said that decision was made without reference to how reduced staffing would effect the welfare of inspectors or consumer protection.

Five of the six public comments USDA received on the proposal, mostly from individual inspectors, expressed some concerns about the new standards. These inspectors generally

said the new standards would increase the likelihood of unwholesome meat reaching consumers, especially meat derived from cows and bulls, which have a higher incidence of disease. Some inspectors also said the standards would subject them to increased job-related fatigue and stress.

Moise Waguespack, deputy director of USDA's northeast meat and poultry inspection region, said the

(Continued on page 9)

WESTERN LIVESTOCK JOURNAL

A CROW PUBLICATION

News • Trends • Sales • Shows • Markets

September 21, 1981

Central Edition

Vol. 80, No. 47

U.S. Choice vs. no-roll:

Safeway executive defends 'no-roll' marketing approach

By GLEN RICHARDSON

A Safeway Stores, Inc., executive has defended his company's decision to discontinue Choice beef and to sell 100% "no-roll" as a positive sales decision backed by sound marketing

research.

Speaking at the opening fall meeting of the Rocky Mountain Chapter of the National Agri-Marketing Assn., Ed Price, corporate agricultural relations executive at Safeway, said a market survey showed over one-third of their customers thought Choice was leaner than Good.

From the marketing survey, Price said Safeway concluded that "consumers were confused by the grading system; price was the most important factor in purchasing beef; and, they like boneless, waste-free, lean cuts of beef that have flavor and tenderness."

Following the market survey, Safeway began a test program of selling leaner non-U.S. Choice along with U.S. Choice in four divisions

2½ years ago. "This beef was a non-government graded no-roll that, if graded, would grade mostly Good. In a relatively short period of time, consumers demonstrated a strong preference for the leaner product with the divisions discounting Choice and going 100% no-roll," he explained.

After the initial test 2½ years ago, he told the Rocky Mountain agricultural marketers, the program has been expanded to all but two divisions where local laws require beef to be government graded.

Price admitted that within some divisions in the no-roll program, there are a few stores that also carry some Choice cuts due to continuing customer de-

(Continued on page 9)

U.S. ag exports may influence farm bill cuts

By Martha Williams

Donald E. deKleffer, general counsel for the U.S. trade representative, predicts that farm bill restrictions and cuts will be influenced by the need for U.S. agricultural exports.

"The U.S. is becoming more market oriented with agricultural exports," according to deKleffer.

The general counsel told Western Livestock Journal he could not comment on the recent sale of surplus butter to New Zealand because it seems likely there will be litigation on the case.

His office will step up monitoring of the subsidies code, and bring cases against trading partners who persist in violating the codes he promised. "When the subsidies code is violated and it hurts the U.S. in third world markets, we'll take appropriate action," the at-

torney vowed. He said there is not a great deal of support for U.S. commodity agreements within the present administration, and felt this would probably be reflected in the coming farm bill debate which "shapes up as a significant legislative battle." He feels "we have to stop stockpiling agricultural products," but the question is how to phase out price supports for agriculture. Because agriculture products are the leading U.S. export, deKleffer predicts both U.S. domestic, and marketing programs will get more intense scrutiny both here, and from U.S. trading partners.

NEWSPAPER (priority handling)

CENTRAL EDITION

NEWSPAPER (priority handling)

COW POKE

By Ace Reid



"You darn right we're havin' an onery criels. Maw's wantin' me to buy her a chain saw!"

New hormone implant to be on U.K. market

Compudose, a new, long-lasting hormone implant for beef cattle, will be put onto the U.K. market shortly, the U.K. Ministry of Agriculture has confirmed.

Reports UCN, the new hormone consists of Oestradiol, a natural female hormone, and is used as an implant in the ear of beef steers. It is active for 12 months, or four times longer than existing implants.

Flanco, the U.S. manufacturer, said Compudose requires no withdrawal period. Present implants on sale in the market require a withdrawal period of three months between dosage and slaughter.

Sources said if the pellet is removed it is nearly impossible to determine whether it was ever implanted in the first place, although trials have detected high levels of Oestradiol in the kidneys.

The U.K. Meat and Livestock Commission, which has tested and approved Compudose, found steers

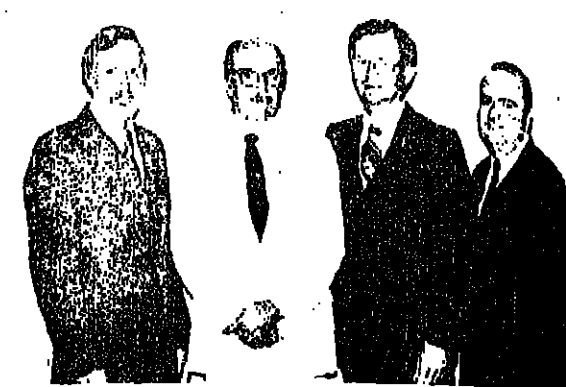
can gain an extra 20 kilograms over a 12-month period. It also improves feed efficiency.

Elanco has filed for approval of Compudose in the U.S. with the Food and Drug Administration, an Elanco spokesman said. However, there was no estimate as to when the FDA may complete its review.

Compudose is approved for use in Mexico, the spokesman said.

The new hormone comes at a time when the European Economic Community is considering banning hormone use in cattle. A report on the use of hormones is currently being prepared by the European Commission's scientific committee and is due out in March 1982.

Stilbene and Thyrostatic hormones have already been banned by the EEC, and hormone implants are already banned in Northern Ireland, West Germany and the Netherlands.



NEW OFFICERS—Newly elected officers of the National Live Stock and Meat Board are: James Mullins (left), Corwith, Iowa, treasurer; Robert M. Carter, Philadelphia, Texas, vice chairman; Virgil M. Rosendale, Augusta, Ill., chairman; and John L. Huston, Chicago, president. The Meat Board has been the red meat industry's research, information, education and promotion arm since 1922.

Netherlands to restrict hormone meat imports

The Netherlands will require that all meat imported after Oct. 1 be accompanied by a statement that the meat is from animals not treated with hormones, according to a release from the Meat Export Federation.

The new regulation also will ban the importation of meat from animals treated with antibiotics or chemotherapeutics as well as stilbene and thyrostatics, already unilaterally banned by the European Economic Community and the U.S.

However, the hormones trenbolone, testosterone (synovex H), Zeronol (ralgro), oestradiol and progesterone (synovex S) are not presently banned in the EEC or the U.S.

USDA has sent its interpretation of the Netherlands' requirements to the U.S. embassy in the Netherlands for clarification, according to Wallace Leary, director of USDA's Food and Safety Inspection Service export coordination staff.

The USDA is not interpreting the requirements as an attempt to interfere with U.S. exports, Leary said. The Netherlands could be isolating the requirements in anticipation

of an expected ruling by the EEC, he said.

In July, the EEC's agricultural ministers deferred to a scientific panel the decision on whether to ban the use of hormones. The panel has nine months to make a decision.

U.S. meat exports to the EEC are valued at \$400 million annually, said Gerald Martens, technical services director of the Meat Export Federation. Trade between the Netherlands and the U.S. accounts for \$17 million of the total, he said.

The Meat Export Federation sent a letter to FSIS Administrator Donald Houston stating that the Netherlands ban could have grave consequences for U.S. producers and packers.

Although no other EEC member countries have taken action similar to the Netherlands, a U.S. trade representative staff member said France and Italy are rumored to be coming forth with similar regulations. Both countries are large variety meat users. France and Italy initially supported a total ban of all hormones during EEC talks.

Sodium labeling outweighs cost, according to economist

The health benefits resulting from mandatory sodium content labeling of consumer foods could conceivably equal or exceed the costs of monitoring a sodium labeling program, according to a USDA economist.

Reports CNS, many health professionals have endorsed sodium content labeling as a means of helping millions of Americans who suffer from hypertension reduce their sodium intake. Excessive sodium consumption generally is thought by medical authorities to be a factor contributing to an individual's risk of developing hypertension. Major dietary sources of sodium include processed meats and vegetables and baked goods.

The economist's report, entitled "Economic Impacts of Sodium Labeling of Food Products," was distributed by USDA with the disclaimer that it did not necessarily reflect the view of USDA and was intended primarily as an aid

to the research community. USDA officially opposes mandatory sodium labeling for processed food products but has urged the meat and poultry industries to adopt voluntary sodium labeling and to look for ways to cut the sodium content of their products.

The report estimated the total economic cost of a mandatory sodium labeling program at \$141.4 million to \$897.8 million during the first year of operation. This estimate includes the cost of label changes and laboratory analysis to determine sodium content of food products.

During each subsequent year, the program would cost \$31.5 million to \$289.6 million. That estimate primarily reflects the costs of retesting food products to ascertain that their actual sodium content is the same as the sodium content appearing on their labels, the report said.

The report said that hypertension annually costs the U.S. economy about \$8 billion in medical

expenses, lost wages and productivity.

Only about 0.3%—or 1,600—of the 465,000 meat and poultry product labels currently approved by USDA now carry a sodium content declaration.

The report said the actual cost to government and industry of implementing a mandatory program would depend heavily on how frequently a product had to be retested to double-check the sodium content listed on its label. The most cost-effective mandatory program would be one that would allow processors to phase-in sodium labels over a relatively long period of time and would require relatively infrequent retesting.

The report noted that it was uncertain how many consumers would use sodium content labeling as an aid to reduce their sodium intake and to what extent their food consumption patterns would be influenced by such labels.

Administration to take stance on food safety law changes

The Reagan administration's position on changes in current U.S. food safety laws will be fully developed by fall, in time for planned congressional food safety hearings, Assistant U.S. Agriculture Secretary C.W. McMillan said recently.

Reports CNS, McMillan said that position is now being developed by the administration's subcommittee on food safety, which he chairs.

In remarks prepared for delivery at a seminar on U.S. participation in the Codex Alimentarius International Food Standards Program, McMillan said food safety law reform legislation recently introduced in both houses of Congress does a good job of identifying key areas in which changes are needed.

However, determining the type and extent of the changes needed in current laws poses the greatest challenge to the administration in the food safety

area, McMillan said.

McMillan said the bill now before Congress would modify the Food Drug and Cosmetic Act and current meat, poultry and egg product inspection laws. He said that legislation focuses on the use of risk assessment and the use of outside scientific expertise in the regulation of food and color additives, food contaminants and animal drugs. Under the bill, government regulators would regulate these substances according to the degree of risk their consumption would pose to humans.

McMillan said the successful food safety policy must strike a reasonable balance between the need to minimize risk and the need to leave the consumer some options in making his food consumption decisions. He said the government's regulatory efforts should preserve food safety, while encouraging continued growth in the food industry.

Dreyfus & Co. to sue Australian meat firm

International Trader Louis Dreyfus and Co., Ltd. of Melbourne intends to sue Australian meat exporter Edward Sourey and Co., Ltd. because a consignment of meat shipped to the U.S. was found to be adulterated, a Dreyfus Co. spokesman recently told UICOM News.

A writ was served on Edward Sourey and Co. seeking damages of \$120,000 in Australian dollars to cover the costs and interest on the shipment, the spokesman said.

The Dreyfus suit follows the impounding of the shipment in the U.S. The U.S. government has told Dreyfus the meat was not safe for consumption.

rendered or shipped back to Australia because it was adulterated.

The shipment originated at the implicated Pro-Freeze boning room in Richmond, Victoria, the Dreyfus spokesman said. Edward Sourey and Co. bought the meat from Hammond Wholesale and Retail Meats and then sold it to the Dreyfus U.S. branch, which distributes imported beef in the U.S. market.

Dreyfus is simply trying to cover its losses resulting from the impounding of the meat in the U.S., the spokesman added. (1)

Rocky Mountain Spectacular
Ute Ranch and Packard Cattle Co.
Joint Simmental Production Sale
Sunday—September 27—1 p.m.
At the Packard Cattle Co. Sale Barn
Elbert, Colorado
Offering 96 Head As 75 Lots

This sale is a must for the serious Simmental breeder. Quality will run deep in the females and the chub calves.

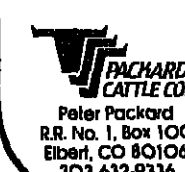


An outstanding purebred Signal daughter selling bred to Abriol.

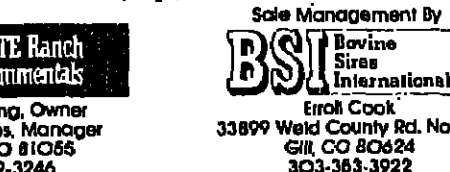


A Tori purebred female with an Achilles haler at side. They both sell.

Auctioneer: Merrill Anderson
Sale Day Phone: 303/632-9336
Sale Headquarters: Remuda Inn Airport East, Colorado Springs, Colo. 303/598-7680



UTE Ranch Simmentals
Rumsey Farm, Owner
Eugene Helles, Manager
LaVeta, CO 81055
303-742-3246



Sale Management By
Enrol Cook
33899 Weld County Rd. No. 55
Gill, CO 80624
303-363-3922

You're in good company when you advertise in Western Livestock Journal

Western Livestock Journal

HOME OFFICE
483 Livestock Exchange Bldg.
Mailing address: P.O. Box 177
Denver, Colo. 80217, 303/632-2800

DICK CROW
Editor/Publisher
CAROLYN J. HURST
Managing Editor
PAMELA MARCOTTE
Associate Editor
GLENN RICHARDSON
Editorial Director
ALEX MOSTROUS
Staff Editor
MARTHA WILLIAMS
Finance Editor

LIVESTOCK ADVERTISING
Don Doris, Jerry York, Managers

AREA FIELD EDITORS
JOHN COOTE, P.O. Box 1999, La Grande, Ore. 97630, 503/765-6274
DON DORIS, 3932 Five Mile Drive, Stockton, Calif. 95209, 209/951-3217

RALPH HEINEMANN, 5425 Gene Sorenson Dr., Billings, Mont. 59102, 406/656-0564
LEE PITTS, 7320 Ticonderoga N.E., Albuquerque, N.M. 87109, 505/821-1442
JAY PURCHASE, 2901 W. 2nd, North Platte, Neb. 69101, 308/332-9819
JERRY YORK, 637 Crawford Circle, Longmont, Colo. 80501, 303/772-7910

LIVESTOCK ADVERTISING ASSOCIATE
WALTER DENNIS, Home Office, 4701 Marion St., Denver, Colo. 80216, 303/623-2800

NATIONAL COMMERCIAL SALES MANAGER
BILL DEWEYSE, Home Office, 4701 Marion St., Denver, Colo. 80216, 303/623-2800

COMMERCIAL ADVERTISING REPRESENTATIVES
DICK BANNON, Home Office, 4701 Marion St., 4th Floor, Lusk, Exch. Bldg., Denver, Colo. 80216, 303/623-2800

TOM LAMPERT, Valentine Rops., 900 Julie Blvd., Suite 14, Office 5, Oak Brook, Ill. 60521, 312/566-8877
WILLIAM VALENTINE, Valentine Rops., P.O. Box 343, Richmond, Mich. 49083, 616/629-4302
RON KUBER, 1177 W. Hedger, Fresno, Calif. 93726, 209/441-1201

FRED GREEN, JR., 907 Mellick Tower, Fort Worth, Texas 76102, 817/326-1459, Res. 405/226-4387

Crow Publications, Inc.
Dick Crow, President
Sally Crow, Executive Vice President
Jerry Smith, Vice President & General Manager
Glen Richardson, Vice President & Editorial Director
Irene Field, Executive Secretary, Treasurer & Controller
Bill DeKeyser, Marketing Director
Bernadine Jewell, Circulation Director
Ruth Goodhue, Administrative Assistant
Barbara Wyckoff, Classified Ad Manager
Greg Steuck, Production Manager
Scott Horsting, Art Director
Western Livestock Journal (ISSN 0096-6710) is published weekly by Crow Publications, Inc., 4701 Marion St., 4th Floor, Livestock Exchange Bldg., Denver, Colo. 80216. Subscription rates: \$16.50 per year, 2 years \$32.50, 3 years \$48.50. Single copies 20 cents each. Second Class postage paid at Denver, Colo.

Marcotte to join WLJ edit. staff

Crow Publications Inc., Denver, has announced the appointment of Pamela K. Marcotte as associate editor of Western Livestock Journal.

A journalism graduate from Colorado State University, she specialized in news editorial writing and public relations. Marcotte was active in the Society of Professional Journalists and was student representative for the Journalism Council.

Before joining WLJ's editorial staff, Marcotte worked for Sansonite Corp. and Parahio Development Corp. in their public relations and communications departments.



SENIOR V.P.—Roger Heins joins Genetic Engineering, Inc., as senior vice president of marketing in charge of national and international programs for the Denver-based firm specializing in non-surgical embryo transfer, embryo freezing, custom semen collection, processing and genetic research in the cattle industry.

Coming Events

Sept. 26-27—Heritage Place Fall Show and Performance Horse Sale, Oklahoma City, Okla.
Oct. 1-3—National Hay Assn. 1981 Convention, Marriott Inn, Airport, Cleveland, Ohio
Oct. 2-4—North American Galloway Days Centennial Celebration, Valley City, N.D.

HORSE AUCTIONS
Sept. 26—Wakara Ranch Quarter Horse Reduction Sale, Meeker, Colo.
Sept. 27—Heritage Place Fall Paint Horse Show, Performance & Race Sale, Oklahoma City, Okla.
Oct. 1, 2—Matlock Rose Quarter Horse Production Sale, Gainesville, Texas
Oct. 3—TZ Ranch Near Quarter Horse Dispersal, Grand Junction, Colo.

CATTLE AUCTIONS
Sept. 22—The Pinzgauer Bonanza Dispersal Sale, Raymore, Mo.
Sept. 22—Jessen Polled Hereford "Benchmark Sale" Complete Dispersal, Altona, Utah
Sept. 25—PAYS Video 9th Annual Montana Feeder Cattle

Beef inspection: NCA reps meet with McMillan and Houston

J.W. "Bill" Swan, National Cattlemen's Assn. (NCA) president, and other association representatives met recently with C.W. "Bill" McMillan, assistant secretary of agriculture and Dr. Donald Houston, administrator of USDA's Food Safety and Inspection Service. Following a discovery of horsemeat in shipments of Australian boneless beef to the U.S., NCA had asked for a meeting with USDA to discuss imported meat inspection procedures and a need for tighter inspection standards.

The USDA officials discussed current inspection procedures and special steps they have taken recently. They expressed the view that USDA now has adequate authority to carry out necessary inspection procedures, including species verification. However, NCA officials said they still were concerned about inspection, and they emphasized the need to avoid any possible adverse effects of meat adulteration on the demand for beef, including domestic beef.

NCA said members of the association's Foreign Trade and Grading and Inspection Committee's would like to be better informed on inspection of imported meat. USDA invited to have industry representatives visit ports of entry and observe inspection procedures. The visits are expected to enable NCA to make more positive and responsible recommendations.

MORGAN RANCH Club Calf Sale

Wednesday, October 14 • 12:30 p.m.
Burwell, Nebraska



April steer (polled) by BT Advancer 147G

Offering 60 Steers and Heifers

Hereford, Angus, Charolais, Chianina and Simmental crosses

18 miles NW of Burwell on the Calamus River Road or 10 miles north of Taylor on Hwy 183 to the ranch sign, then east.

MORGAN RANCH, INC.

Burwell, Nebraska 68823
DAN MORGAN
RONNY MORGAN

OKLAHOMA'S
TEXAS LONGHORN ASSOCIATION
Joe F. Muoggenborg, President

Breeders Sale

Saturday, October 10
National Stockyards - 12:01 p.m.
Oklahoma City, Oklahoma

Selling 80 Lots of Registered Longhorns

"Every Animal Bred by Consignors"

20 Cows w/Calves

25 Bred Cows - examined safe

30 Bred Heifers

4 Bulls

1 Steer



HEADQUARTERS
Hilton Inn West
W. 1-40/Meridian
405/947-7681

CONSIGNORS

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

Consignment

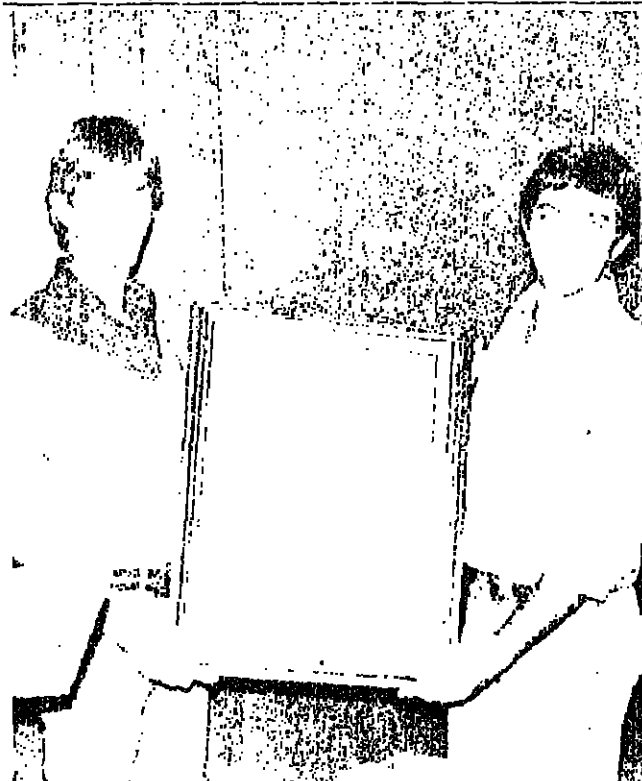
Consignment

Consignment

Consignment

Consignment

Consignment



OUTSTANDING CONTRIBUTOR—Mike Frey (left) of Mulhall, Okla., was voted outstanding contributor to the recent Southwest Angus Youth Conference in Oklahoma. The conference drew junior Angus members, officers and their parents from Texas, Louisiana, Arkansas, Oklahoma, Missouri and Kansas.

Bar-S purchases 2 Cudahy plants

Bar-S Food Co., a Phoenix-based company, recently purchased two slaughterhouses and half interest in a processed-turkey meat plant for \$28 million from General Host Corp., based in Stamford, Conn.

Bar-S, a newly established company formed by principals from Cudahy Food Co., a subsidiary of General Host, purchased the closed Cudahy slaughterhouses in Denver and Seattle and the Cudahy turkey plant in Clinton, Okla., a General Host

Cattle industry to seek import curbs

The Australian Cattlemen's Union recently expressed fears that the U.S. Cattle industry will try to encourage restrictions on beef imports following Australia's beef export scandal, reports UCN.

The union's chief executive officer, Rick Earley, urged Australia's minister of primary industry, Peter Nixon, to seek urgent talks with U.S. cattlemen to head off possible U.S. moves to place further restrictions on beef imports.

Australian cattlemen and the meat industry already have felt the effects of the scandal in which horse and kangaroo meat were found in shipments of beef to the U.S. last month.

Australian beef prices have plummeted and several slaughterhouses have been closed or forced to cut back production.

Australia's total meat exports in July declined 14.3% from June to 66,048 tons of shipped weight, the Australian Meat and Livestock Corp. said recently. Beef and veal exports were 44,866 tons, down 1.3% from the previous month. Exports to the U.S. declined 16.5% to 23,431 tons.

"It is not enough for the Australian government to talk to the U.S. government," Earley said. "It should also be talking to the cattle industry."

What is a weed? A plant whose virtues have not yet been discovered.

COMPLETE SIMMENTAL FEMALE DISPERSAL

QUIRK LAND & CATTLE CO.
HASTINGS, NEBR.

September 30 • 1981 • 10:00 A.M.

Selling 323 Lots—590 head
250 Spring Pairs—57 Fall Pairs

FREE DELIVERY
will be provided on purchases of \$25,000 or more, up to 500 miles per each individual buyer.

Sale day phone: 402/463-9715
QLC Sale Barn—1/4 mile east of Hastings, Nebraska
Auctioneer: Tracy Harl & Jim Baldridge
For catalogs and further information call or write:

CATTLE BROKERS INC.

P.O. Box 660 North Platte, Neb. 68101
DEAN JACOBS • 308/534-3847 MILT SEYSON • 308/534-3871
PHONE 308/534-9810

Rex Harl Office: 402/463-6651 Home: 402/462-9423 Mobile: 402/463-5541	Richard Pitts 402/463-6112	Randy Graham Barn: 402/463-9715 Home: 402/463-4957	John A. Quirk Office: 402/463-6651 Home: 402/462-4939
--	-------------------------------	--	---

LAND & QUIRK CATTLE CO.
P.O. Box 149 • Hastings, Nebr. 68901

Put your advertising message in Western Livestock Journal

Safeway executive defends 'no-roll' marketing approach

(Continued from page 1)
ment. "The selection of Choice in those stores is limited to those cuts coming from the loin and rib."
Price said that results of the new beef marketing strategy are "our customers are satisfied with the tenderness, flavor, juiciness, and general overall eating satisfaction of the leaner beef." As for problems, he admitted the no-roll beef did not initially lead to an increase in either beef tonnage or store traffic. He said Safeway also experienced some problems securing the high-yielding type of no-roll beef necessary but added it is becoming less a problem as the stores become experienced in handling this product and suppliers know what Safeway wants.
Price, who said beef represents about 35% of Safeway's meat business, told the agri-marketers each division is asked to include beef in their ads every week. "All ads are monitored on a weekly basis to insure follow through. In general, about two-thirds of our advertising dollars are spent on newspaper advertising, about 20% on TV and the balance on radio and local flyers."

Inspectors object to cattle standards

(Continued from page 1)
standards could be somewhat dangerous for inspectors. Moise said that in most high speed plants (130 head per hour), the carcass often is being split by a saw while it draws the inspector's attention away from the next set of viscera and forces him to play "catch-up," Waggoner said.
The National Meat Assn. was the only party that filed comments in general support of the new standards. NMA said the new standards benefit government, consumers and the meat industry.
NMA said its members who have implemented the new standards reported the standards permitted more efficient use of plant facilities and inspectors. NMA said in some cases only one inspector may be necessary to inspect a steer or heifer head, rather than the two inspectors required under the old standards.
The function of cattle post-mortem inspection is to keep meat from carcasses showing signs of disease or other serious defects from reaching consumers.

You know you're in a small town when you dial a wrong number and talk for 15 minutes anyway.

STILL LOOKING?

When You're Looking For The Most Likely Buyers For Your Bulls, Try Western Livestock Journal's Monthly Magazine.

NOVEMBER FEATURES BRAHMANS

Your advertisement will reach 65,000 of your best potential customers throughout the West.

Let them know what you have to offer.

Call us today or contact your area fieldman for more details. Deadline is October 1, 1981. He has the positive approach to marketing your cattle.

Livestock Advertising • 303/823-2800
P.O. Drawer 17F, Denver, Colo. 80217

John Coote 503/853-8274 P.O. Box 1590 LaGrande, Oregon 97650	Don Doris 208/851-3217 3833 Five Mile Dr. Stockton, California 95208	Nelson Holmstrom 408/658-0584 6405 Gena Sarazen Dr. Billings, Montana 59102
Lee Pitts 505/821-1443 7320 Ticonderoga, N.E. Albuquerque, N.M. 87109	Jerry York 303/772-7810 637 Crawford Circle Longmont, Colorado 80501	Jay Purchase 308/532-5810 2801 W. 2nd North Platte, Nebraska 68101

The Landers Ranches

Complete Hereford Dispersion Monday, OCT. 5 Miles City, Montana

10:30 a.m. at the Miles City Ranch
6 miles south on Hwy 512 • Lunch Available

278 LOTS
OVER
400 HEAD

The only program of its kind in the industry. Based and built on the strength of the one and only... LEO, Carpenter & Williams' fantastic performance sire, 2 Sons and 3 Grandsons in a Line One: RC Mischief, Britisher and Ardmore Cowherd.

FRC YAMPA KING 14—Selected as a calf in the Carpenter-Williams Sale, and has proven himself as a consistent sire of heavy, fast-growing calves with frame. He has earned a BYR of 105.2 in our herd. 205-day wt. 625 lbs. WDA 2.78. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 13—One of three sons of the popular FRC COUNT. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 12—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 11—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 10—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 9—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 8—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 7—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 6—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 5—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 4—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 3—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 2—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

FRC YAMPA KING 1—A top sire in our herd. In service in our herd straight out of the Carpenter-Williams Sale, he has a 1205-day wt. 1055 lbs. and WDA of 2.65. A top sire in our herd. HE, HIS GET AND SERVICE BELL.

"TOP OF THE TOPS"

Holden Herefords Production Sale

Thursday, October 1
1 p.m. at the ranch
Valier, Montana
Pat Goggins, Auctioneer

LINE ONES AND ADVANCE DOMINOS

Tall ★ Trim ★ Lean ★ Meaty

45 Big, Bull Calves

1 three-year-old Herd Sire HH Advance 887

1 yearling reserve Herd Sire HH Advance Mark M047

9 open, yearling heifers from our own replacements

13 open, cows from our breeding herd

The sale cattle will be on display on September 30th and in the morning on October 1st. The bull calves will be with their dams.

Lunch will be served on sale day and coffee and doughnuts on September 30th.

Holden Herefords
Les & Ethel Holden
Valier, Montana 59486
Phone: 406/279-3423

Guest Consignor:
Jack Holden
Valier, Montana 59486
Phone: 406/279-3326

Lot 172

Lot 176

INTERMOUNTAIN
Farms and Ranches 13

400 HEAD RANCH in central Nevada. No winter feeding. Call: 702/423-7227 in evenings. No brokers please.

Chicken Lips!

Well... Just about anything can be found in WLJ's Classified Corral.

\$1,200 PER ACRE
300 Acres, new home, shop and garage.

\$450,000
300 Acre farm, new home, shop and corral.

\$1,125,000
640 Acres, row crop farm, watered with a pivot and windmills.

\$1,700/ACRE
320 Acre row crop farm, watered with wheel lines. We have others. Also have some good cow ranches. HOFFER REAL ESTATE, Mountain View, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

Sierra Valley Ranch

2,100 (approx.) acre irrigated farm & cattle ranch, Plumas Co., CA. 25 mi. NW of Reno & 40 mi. north of Lake Tahoe. Center pivot & wheel lines. & stockwater from 4 wells, 3 windmills. Irrigated land planted to alfalfa. Native pasture has 300-350 cow capacity during summer months.



DOANE WESTERN

(Doane Western is a merger of Doane Agricultural Service and Western Farm Management.)

Janos Sanders
Doane-Western, Inc.
P.O. Box 320
Reno, Nevada 89504
(702)328-9483

IDAHO RANCHES

6,129.5 ACRES DEEDED: Plus 1,083 AUM's of BLM privileges. Carrying capacity by owner, 850 cow pairs, 1,200 yearlings and 1,000 sheep. Only 80 AU's depend on BLM. Good improvements. Plenty of water. \$850,000 plus depreciable. Cattle and machinery available. 14 miles of five stream. Only 40 miles from Sun Valley. Price \$2,800,000.

250 COW RANCH

240 PRODUCTIVE deeded acres, BLM for 180 pair for 5 1/2 months. 17% interest in bull farm. No trucking, good family operation. Near town. \$380,000 with terms. Cattle and machinery available.

955 ACRE COMBO

400 ACRES dryland farming plus 250 yearlings. Scenic ranch. 3 creeks, 955 acres deeded plus 240 acres forest service lease. All fenced. Good fishing and hunting. Near Malad, Idaho. Only \$376,000.



PHONE: 208/324-8166
Anytime
Or Ed, 324-5234

SELECTED NEVADA RANCHES

(1) ALFALFA and CATTLE, Pershing County, east of RENO. 640 acre SHOWPLACE ranch. ABUNDANT water, good creek, 2 wells produce over 8,000 GPM. INEXPENSIVE! 320 acres alfalfa, 320 acres under SPRINKLERS, 2 PIVOTS. 300 acres FLOOD IRRIGATED. CONCRETE DITCHES, 2 MODERN homes, guest house, help house, barn, NEW, completely EQUIPPED, LARGE SHOP, 80 x 100 ft. Good fences. 10 FIELDS, NEW CORNERS. Electricity, T.V. and school bus. Private AIR-STRIP. TOP QUALITY ALFALFA. 3 cuttings and PASTURE the 4th. 6 TONS per acre. BEAUTIFUL LANDSCAPING. Large shade trees. Good setup for PURSUIT CATTLE, HORSES, DAILY HERDS, ALFALFA HAY or combination. Adjacent land available for EXPANSION. Price: \$985,000, including EXTENSIVE lot of EQUIPMENT and MACHINERY. Good terms, LOW INTEREST (Excellent TAX SHELTER, approximately \$800,000 in short-term DEPRECIABLE ASSETS and good investment tax credits).

*** also ***
(2) 600 HEAD COW RANCH (ADJACENT to above ranch). 1820 ACRES plus BLM for 10 MONTHS GRASSING. POTENTIAL TO DOUBLE CAPACITY. Price: \$885,000 including EQUIPMENT. Small down, LOW INTEREST. Excellent TAX ADVANTAGES. Good management.

C.W. "Chuck" MOORE REALTY CO.

Nevada and California Ranch Broker
P.O. Box 20654, Reno, NV 89615
702/826-2240 or 213/386-3099

EASTERN NEVADA CATTLE RANCHES

2,800 Mother cows on year-around base. More than 21,000 deeded acres. 1,475 acres alfalfa, 1,200 acres meadow ground, irrigated from stream as well as 7, high producing wells. 45,000 acres railroad lease. 5 sets of headquarters. Excellent improvements, modern homes in picturesque setting. Outstanding horse training facilities, large show barn and working arena. Minimal winter feeding, lots of early spring feed, high mountain summer ranges. Winter ranges adjacent to main ranches. Potential unlimited for ranch and range improvement. \$6,450,000.

\$3,000,000 buys a well improved ranch presently running 1,500 mother cows. Plenty of feed to winter the cows and background the calves. 14,858 deeded acres, 828 acres in crop and hay production. Good line of equipment included. Ancestral operation in good cattle country.

700 Cows are easily run on this adequately improved ranch. 350 acres of alfalfa provide adequate winter feed for cow herd and calves in the feedlot. 1,400 acres plus 4,037 BLM, AUM's make this ranch worth the \$1,200,000 asking price.

Look no further for a 600 head outfit. Priced to sell at \$1,100,000. 8,100 acres of deeded ground, 425 acres in alfalfa. New home, shop and barn add to the value. Free creek water plus supplemental wells. Lots of potential on this ranch!

Terms available for all ranches to pre-qualified buyers. Sold exclusively through:

RANCHERS REALTY

John Carpenter, Licensed Real Estate Broker
P.O. Box 428, Reno, NV 89601
PHONE: 702/738-8661, Anytime

INTERMOUNTAIN
Farms and Ranches 13

WESTERN FARMS/RANCHES
Flow crop 300 to 3,000 acres
Cattle ranches: 100 to 4,500 head
New tree ranches, licensed in
Idaho, Montana, Nevada, Oregon,
Utah and Washington
Tell us what you want.

Dial: 208/345-3163
P.O. Box 886
Boise, ID 83702

ROBISON REALTY, INC.
Bill Knipe/Don Withers

Hard to get good
help these days?

Not if you advertise in the Classified Corral's "Help Wanted" section.

INTERMOUNTAIN
Farms and Ranches 13

IDAHO RANCHES
2,800 ACRES \$3,400,000
920 Acres \$1,250,000
1,300 Acres \$900,000
950 Acres \$639,000

Jerry Worley, 208/338-3333
FENWICK REAL ESTATE
Boise, Idaho

CATTLE RANCHES
800 Head Mother Cows

Over 12,000 deeded acres, about 600 hwy ground, free water. Excellent improvements. About 80% of operation handling on deeded base. 1 ton winters. Very scenic, excellent hunting and fishing. Airt 100 finer ranch on the market.

600 Animal Unit
2,892 Deeded with BLM and forest on the gate. 3 miles of stream with about 1,100 acres bottom ground. Good improvements, free water. About 80% of operation handled on deeded base. 2 ton winters. High mountain valley, a good one! Owner anxious and ready to deal.

350 Animal Units
On 1,250 deeded with BLM and forest. 3 miles of major river through ranch. Great fishing and hunting. 2 ton winters. One of the most scenic ranches in the country. 35 miles to commercial airport. Priced below market.

Jack Horton
AGRILANDS
P.O. Box 1788 • Idaho Falls, ID 83401
PHONE: 208/524-4070; Even: 522-0501

BLIND BOX ADVERTISERS REMEMBER TWO THINGS
1. In the copy of your advertisement be sure to include WRITE AD DEPT. c/o WLJ - which counts as 5 words.
2. ALSO include \$2.00 PER INSERTION for cost of forwarding replies.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

INTERMOUNTAIN
Farms and Ranches 13

IDAHO RANCHES
2,800 ACRES \$3,400,000
920 Acres \$1,250,000
1,300 Acres \$900,000
950 Acres \$639,000

Jerry Worley, 208/338-3333
FENWICK REAL ESTATE
Boise, Idaho

CATTLE RANCHES
800 Head Mother Cows

Over 12,000 deeded acres, about 600 hwy ground, free water. Excellent improvements. About 80% of operation handling on deeded base. 1 ton winters. Very scenic, excellent hunting and fishing. Airt 100 finer ranch on the market.

600 Animal Unit
2,892 Deeded with BLM and forest on the gate. 3 miles of stream with about 1,100 acres bottom ground. Good improvements, free water. About 80% of operation handled on deeded base. 2 ton winters. High mountain valley, a good one! Owner anxious and ready to deal.

350 Animal Units
On 1,250 deeded with BLM and forest. 3 miles of major river through ranch. Great fishing and hunting. 2 ton winters. One of the most scenic ranches in the country. 35 miles to commercial airport. Priced below market.

Jack Horton
AGRILANDS
P.O. Box 1788 • Idaho Falls, ID 83401
PHONE: 208/524-4070; Even: 522-0501

BLIND BOX ADVERTISERS REMEMBER TWO THINGS
1. In the copy of your advertisement be sure to include WRITE AD DEPT. c/o WLJ - which counts as 5 words.
2. ALSO include \$2.00 PER INSERTION for cost of forwarding replies.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 900 head feedlot and 5,000 sq. ft. lodge.
Contact: Kathie Muskie at 213/277-0880.

FOR SALE: Idaho Cattle Giant. Carry 1,500 animal units. 9,950 deeded acres, 22,000 BLM and forest private allotment. 1,800 acres irrigated. Extensive depreciable assets, including 19 stall, indoor arena barn, 90